## **APS IMPAIRMENT GUIDE**

Ordering an unnecessary APS may delay a decision on the case while that APS is reviewed. There is no need to order an APS for impairments that are usually declined, or for impairments that do not appear on the list of those usually requiring an APS. See the lists below for reference.

For additional APS guidance, see our Field Underwriting Guide.

## Impairments Usually Requiring an APS (Attending Physician Statement)

- Abnormal cardiac test (or other abnormal testing)
- Barrett's Esophagus
- Cancer or Malignant Tumor (not Basal Cell or Squamous Cell)
- Cardiomyopathy (Congestive Heart Failure)
- Carotid Artery Disease/Stenosis
- Cerebrovascular Disease
- Cerebral Aneurysm
- Connective Tissue Disorder
- Coagulation Disorder
- Collagen Disease
- Congenital Heart Disease
- Coronary Artery Disease
- Crohn's Disease\*
- Diabetes Type I
- Eating Disorder
- GI Hemorrhage
- Hemochromatosis
- Idiopathic Thrombocytopenic Purpura (ITP)

- Liver Disorder
- Lymph Node Disorder
- Medicinal Marijuana (assessment will be based on disorder requiring this therapy)
- Multiple Sclerosis
- Muscular Dystrophy
- Narcolepsy
- Osteomyelitis
- Pancreatic Disorder
- Parkinson's Disease
- Polycystic Kidney Disease
- PSA Abnormality
- Psychiatric Illness (significant) includes Bipolar disorder, Psychotic disorder, and Schizophrenia
- Renal Failure (Chronic Kidney Disease)
- Respiratory Disorder (significant) includes COPD, Pulmonary Embolism and Pulmonary Nodules
- Rheumatoid Disorders including Rheumatoid Arthritis and Lupus\*
- Stroke or TIA
- Impairments That Are Usually Declined **Do Not** Routinely Order an APS
  - Abdominal Aortic Aneurysm surgically corrected in the last 6 months
  - Alcohol treatment in the last 2 years
  - Automatic Defibrillator (ACID) implanted with history of Cardiac Arrest
  - Alzheimer's disease or Dementia
  - Blood Pressure exceeding 185/100
  - Cancer treatment (current)
  - Cirrhosis of Liver
  - COPD/Emphysema, severe (on oxygen or disabling)
  - CVA (stroke) within 1 year
  - Diabetes if significantly complicated (i.e. amputation, etc.) or very poor control

- Drug use (other than marijuana) in the last 3 years
- Gastric/Intestinal Bypass within 6 months
- Grand Mal Seizures within 1 year of diagnosis
- HIV Positive
- Juvenile Onset Diabetes, younger than age 20
- Kidney Dialysis
- Mental Disorder (including anxiety or depression requiring hospitalization or disability in last year)
- Medical testing advised but not completed
- MI/heart attack in the last 6 months
- Myelodysplastic Syndrome

- Organ Transplant (awaiting or recipient) (except kidney - contact your underwriter)
- Pregnant (current) with Gestational Diabetes, eclampsia, pre-eclampsia, toxemia
- Quadriplegia
- Suicide attempt in the last year
- Suicide attempts (more than one) if the last one was within the last 2 years
- Surgery (major) advised but not yet completed
- Term Insurance, age > 70 & rated over Table D or with a flat extra
- Valve replacement within 6 months



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- Suicide Attempt
- Ulcerative Colitis (and similar disorders)\*
- Valvular Heart Disease includes Mitral Regurgitation, Mitral Stenosis, Aortic Regurgitation, Aortic Stenosis, Pulmonary Insufficiency, Pulmonary Stenosis, Tricuspid Insufficiency and Tricuspid Stenosis
- Vasculitis
- Additional situations where APS is needed:
  - Any impairment that's rated Table D or greater
  - Recent consultation for someone who has no pattern of regular medical care, but has consulted a physician in the last 90 days

This list reflects some of the more common disorders seen, but does not limit the ordering of an APS for situations of concern that the underwriter might identify.

 The underwriter may elect to use a Personal Health Interview (PHI) initially, in lieu of ordering an APS in certain circumstances